



Learn from the oil palm development experiences to promote the sustainability of the sector



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Mills as drivers of oil palm development



NES development scheme: past and present

Nucleus Estate & Smallholders (SH) with or without plasma

Sometimes with another private mill and independent SH

Nucleus Industrial plantation



Plasma smallholder plantations

Coop

Land concession:

Large land concession with not much people => deforestation lnsight 2: difficult to plant large plantations on already farmed land.

Without technical support => Independent smallholders are used to plant unselected palms Insight 3: Explain smallholders

where to get selected palms.



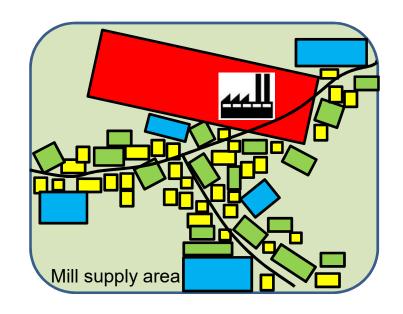
When smallholders supply an agro-industry, if the EFB are only spread inside the industrial plantation => there is a fertility transfer from smallholdings to industrial plantation.

Insight 4: Applying EFB in smallholdings => maintain their soil fertility.

Unsaturated mills during peak season organise smallholder development

The industrial mill provides cost price selected seedlings to smallholders interested to extend their oil palm area. By the way, the agro-industry spreads in its mill supply area, selected oil palm with better yields and higher oil extraction rate.

Smallholders prepay the selected planting material in FFB.



Oil palm mill
Industrial plantation
Managerial enterprises
Family business farms

Family farms

Roads

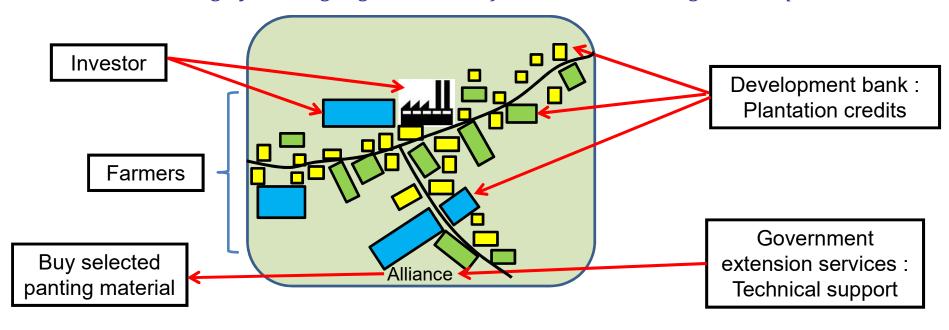
Insight 5: Industrial millers can easily spread high quality planting material inside a mill supply area to get a high OER back from smallholders' bunches.

"Alianza": Columbian development scheme on already farmed land by alliance sharing

The investor build the oil palm mill and holds 50% of the Alliance sharing.

Government helps to create Alliance and bring technical support.

Farmers are benefiting from plantation credits guaranteed by the mill. They also participate in decision-making by holding together 50% of the share according to their planted areas.





Insight 6: In each alliance, the agreement between the investor and the smallholders can change about the social and economic assets.