



# Agricultural development & cooperation in Africa : new South American partners

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# New actors

- Usually, cooperation led by industrialized (ex-colonial) countries
- South-South cooperation : “emerging” countries becoming major actors
  - China
  - South American growing “giants” : **Brazil**, and Argentina
- Brazil, Argentina : dual agriculture in their own development

# Convenient political & economical context

- Mainly Southern African countries
- Cooperation agreement Mercosur & South Africa (2000), trade agreement Mercosur & SACU (2004), Brazil & SADC (2010), IBSA
- Trade Brazil-Africa : from 5 to 26 billion USD in 5 years

# Strategies and practices (Br)

- **Brazil** : a global international strategy
  - Strong diplomatic presence in Africa : ↗ embassies, cooperation agreements
  - Fundação ABC and Embrapa (Labex)
- Programs of technical and scientific cooperation in many countries
  - ABC in 2009-2010 : 150 projects in 34 Af. countries, for ~40 M. USD
  - 70%with PALOP
  - Mostly dedicated to agriculture : cotton, rice, cattle, biofuels, soybean
  - Technology transfer

# Strategies and practices (Br)

- **Brazil** : a global international strategy
  - Strong diplomatic presence in Africa :
    - ↗ embassies, formal cooperation agreements
  - Fundação ABC and Embrapa (Labex)
- Programs of technical and scientific cooperation in many countries
- **Triangular cooperation** :
  - France, Canada, Japan, USA, UK, etc.
- **Transferring** Brazilian successful model (technology & policies)

# Strategies and practices (Ar)

- Modest but specialized
- FO-AR (1992) : Fund for horizontal cooperation. Central and South America
- In Africa (south) : support to industrial crops (soybean) and no-tillage technologies
  - Exporting Argentinean agricultural revolution
- Alliances State (federal & provinces), private companies (machines), INTA

# Soybean industry



Used to speak about land transaction ; but after ?

What about technology transfer to put lands in production ?

# Key messages

- New South American partners (not only Brazil)
- Duality of agriculture and forms of cooperation
- Exploring political construction of markets for Br., Ar. and African Industry
- Need for global perspective and comparisons with Chinese action (and ≠ perceptions)
- Missing data : research in process !



# Thank you

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